BOON

The Leadership Skill Gap

THE PROBLEM

Half of employees quit—not because of the job, but because of a bad boss.

of managers step into leadership roles with zero training



report feeling overwhelmed and underprepared in their first leadership role

We promote top performers into management, then leave them to figure it out on their own. The result? Overwhelmed leaders, disengaged teams and a leadership pipeline that's barely functional.

The Business Impact

The cost of underdeveloped leadership isn't just felt by teams—it hits your bottom line:

70 % of team engagement is directly tied to the manager



Bad leadership is expensive. Weak managers drive 21% lower profitability



Low-trust workplaces are 50% less productive

These costs compound over time as poor leadership practices become entrenched in company culture.

The Real Skill Gaps

Feedback Avoidance

67%

of managers are uncomfortable delivering constructive feedback, yet teams with regular quality feedback are 43% more productive.

Conflict Hesitation

02

57%

of managers delay addressing conflicts until they become serious issues, while teams with healthy conflict practices innovate 28% more effectively.

Delegation Resistance

03

41%

of managers spend over a third of their time on tasks they should delegate, while effective delegators free up 8-12 hours weekly for strategic work.

Remote Micromanagement

04



Remote teams with autonomy are **22% more productive**, yet 71% of micromanaged employees are actively looking for new jobs.

Coaching Deficiency

OE



Most managers never receive real coaching, yet teams with coached leaders hit goals 27% more often.

The Window Of Opportunity

Leaders don't magically improve with time. Without intervention, struggling managers typically entrench bad habits, while top talent continues to walk out the door.

EVERY MONTH OF DELAY MEANS:

- Valuable team members looking elsewhere
- Potential leaders hesitating to step up
- Competitors who invest i leadership pulling ahead



THE SOLUTION: Coaching That Works

01



Leaders learn specific, practical frameworks they can apply immediately

02



82% of coached employees improve leadership skills

03



50% relative reduction in turnover from coached leaders

04



Companies with strong leadership programs are 13x more likely to outperform competitors

The best companies don't just "train" leaders—they coach them through real-world challenges in real-time.

Great managers aren't born—they're built with the right coaching.